

## Table of Contents

- About the Company
- Our Mission and Vision
- Our Goals
- Our History
- Our Milestones

- Our Products and Services
- Our Facilities
- Market Outlook
- SAW Group of Companies
- Executive Team
- Certificates

#### **About the Company**

Founded in 1985, Atee & Co. has established itself as a leader in Pakistan's refrigerant industry. Over nearly four decades, we have pioneered the bulk import of all major refrigerants and blends, providing comprehensive solutions for a wide range of refrigeration systems. As the leading quota holder for CFC, HCFC, and, more recently, HFC and HC refrigerant solutions in the Pakistani market, we have earned a reputation as a trusted name in the HVACR (Heating, Ventilation, Air Conditioning, and Refrigeration) sector.



#### **About the Company**

Our commitment to quality, innovation, and customer satisfaction has made us the preferred supplier for some of the region's most prestigious OEMs (Original Equipment Manufacturers) and government clients.

In addition to our business achievements, Atee & Co. is dedicated to environmental sustainability. We have been an active participant in the Montreal Protocol agreement, working closely with the Ministry of Climate Change to protect the ozone layer and contribute to global efforts in combating climate change.



#### **About the Company**

distributors.



Atee & Co. has a strong presence across Pakistan, with our head office located in Karachi and branch offices in Lahore, Peshawar, and

Sukkur. Additionally, we have a comprehensive distribution network that spans the entire country, supported by a wide network of retailers and

#### **About the Company**

At the heart of our operations lies a deep commitment to providing high-quality, reliable products for both domestic and international markets. Over the years, we have expanded our product range to include a variety of refrigerant gases, copper tubes, chemicals, and other HVACR-related components. Our business model focuses on offering end-to-end solutions, including importation, distribution, and manufacturing, all aimed at meeting the dynamic needs of the industry.



## Vision

To be the leading provider of refrigerants and HVACR components globally, embracing innovation, sustainability, and customer-centric growth for a better tomorrow.





## Mission

To lead the HVACR industry by providing high-quality, reliable products and innovative solutions, ensuring customer satisfaction and sustainable growth.To provide customer-focused solutions with excellence, integrity, and efficiency at the core of every service we offer.





### **Our Goals**

Ensure 100% customer satisfaction through consistent quality and reliability in services.

Continuously improve processes and adopt innovative technologies to enhance service delivery. Establish and maintain a leading position in the industry by offering superior products and services.

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Uphold the highest quality standards to ensure safety, reliability, and customer confidence in all



#### AIEEQUU

offerings.

## HISTORY

### History

Mr. Shaikh Abdul Wajid commenced refrigerant gases and parts business with the title of Cool Corporation in 1976. In 1985, he established another new company namely Atee & Co. And in the year 2016, a manufacturing company named S.A.K. industries. has been established. M/S Atee & Co. and SAK Industries are ISO Certified (ISO 9001, 14001, 45001) . Atee & Co has been awarded one of the largest quantity quota allowance due to its performance by the Ministry Of Climate Change.





• Founded with a vision to lead the refrigerant and HVACR market in Pakistan.

Established ourselves as pioneers in the bulk supply of CFCs and HVACR components, earning trust within the industry.

Strengthened our logistics capabilities with an advanced decanting station and warehousing facilities in Karachi.

Launched our state-ofthe-art manufacturing plant for refrigerator condensers, achieving international quality standards.

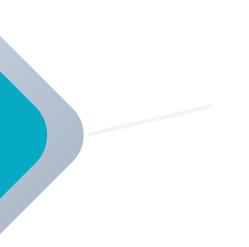


## **Our Milestones**

1995

2017

Expanded product range to include to variety of refrigerants, copper tubes, chemicals, and compressors, diversifying our offerings. Built a strong nationwide presence with branches across major cities and an international office in Dubai, UAE, serving prestigious clients, including OEMs and government institutions.



ATEE&CO.

### **Our Products and Services**

### Refrigerants

- Bulk supply of CFCs, HCFCs, and HFCs (Hydrofluorocarbons)
- Refrigerant decanting services in various packaging sizes (20-ton ISO) tank, 1,000 kg, 60 kg, and 13.6 kg cylinders)

### **Air Conditioning Compressor**

• Wholesale supply of high-quality compressors for residential and industrial air conditioning units



## **Our Products and Services Copper Tubes**

• Our Products and Services Import and distribution of premium copper tubes for use in refrigeration and air conditioning systems.

### **Refrigerator Condensers**

• Manufactured in-house to meet international standards, our condensers are integral to refrigeration systems and air conditioning units.



ATEE&CO.

## **Our Products and Services**

### **Chemicals & Other Components**

Offering a variety of refrigerant-related chemicals and HVACR components, ensuring efficiency and long-lasting performance. We offer a comprehensive range of HVAC and polyurethane-related products for the air conditioning industry, including:

- 1.R141b
- 2. Polyols
- 3. MDI
- 4. Pre-mixed Polyols\



### **Our Facilities**

Atee & Co. operates with an advanced decanting station located in Karachi, which enables us to offer customized bulk refrigerant packing to suit the specific requirements of our clients. We handle large-scale bulk refrigerant orders, offering flexible packaging options, including ISO tanks (20 tons), 1,000 kg containers, and smaller 60 kg and 13.6 kg cylinders for retail and distribution purposes.

Our manufacturing facility is equipped with the latest technology to ensure that our refrigerator condensers meet or exceed international performance standards. This factory allows us to stay competitive while offering customers high-quality, reliable products tailored to meet their diverse needs.

In addition, our extensive warehousing and distribution network across Pakistan ensures that we are always ready to meet the demands of our customers. Whether clients need large quantities of refrigerants or specialized components, we ensure swift and reliable deliveries, no matter the scale of the order.

ATEE&CO.

### **Global Sourcing and Imports**

To provide the best products to our customers, Atee & Co. imports from renowned manufacturers in Spain, Italy, the United States, the United Kingdom, China, Japan and Korea. This diverse sourcing network guarantees that we offer a wide range of high-quality products designed to meet the rigorous standards of the global market.



### **Vision for the Future**

As Atee & Co. moves into its next phase of growth, our vision is clear: to continue to be the leading provider of refrigerants, and HVACR components in Pakistan while expanding our international footprint. Over the next 30 years and beyond, we aim to continually evolve our offerings, develop stronger partnerships, and embrace innovative technologies that shape the future of the HVACR industry. Our commitment to sustainable growth, customer-centric services, and operational excellence will ensure we remain at the forefront of the industry.

ATEE&CO.

### **Our Commitment to Quality**

Atee & Co. is committed to maintaining the highest standards of quality and customer service. We are proud of our robust Quality Management System, which ensures that every product we supply, from refrigerants to compressors and condensers, is thoroughly tested for performance and safety. Our ongoing investment in technology and training ensures that we deliver products that are not only high-performing but also environmentally responsible.



ATEE&CO.

### **Serving Prestigious Clients**

Our customer base includes some of the most reputable companies in the HVACR industry, including OEMs, contractors, and government institutions. Over the years, we have earned a reputation for trustworthiness, reliability, and superior customer service. Whether we are working with large-scale government projects or providing materials for local contractors, our focus remains on delivering value-added solutions that meet both the technical and commercial needs of our clients.





### **Overview of the Refrigerant Industry**

• The refrigerant industry focuses on the development and supply of substances used in cooling and refrigeration processes. Historically, refrigerants were chemical compounds like chlorofluorocarbons (CFCs) and hydrochlorofluorocarbons (HCFCs), but due to their environmental impact, such as ozone depletion, the industry has seen a significant shift sustainable and eco-friendly alternatives toward more hydrofluoroolefins (HFOs), hydrofluorocarbons (HFCs), and natural refrigerants (ammonia, CO2, and hydrocarbons).

like



- Refrigerants are essential to several industries:
- Residential and Commercial HVAC: Used in air conditioning systems to provide indoor climate control.
- Industrial Refrigeration: Applied in large-scale refrigeration systems, especially in food processing, storage, and transport.
- Automotive HVAC: Refrigerants are used in vehicle air conditioning systems.
- Pharmaceutical and Medical Applications: Required for the storage of temperature-sensitive products like vaccines and certain drugs.
- Transport Refrigeration: Critical for transporting perishable goods, including food and pharmaceuticals.

The demand for refrigerants is driven by the expansion of industries such as retail, food distribution, and the increasing adoption of air conditioning in regions with rising temperatures.





### **Trends in the Industry**

• Regulatory Changes and Environmental Impact: Global agreements, such as the Montreal Protocol and the Kigali Amendment, have set strict targets for phasing out ozone-depleting substances (CFCs and HCFCs) and reducing the use of high global-warming-potential (GWP) refrigerants like HFCs. This has led to innovation in alternative refrigerants with lower environmental footprints.

Sustainability Focus: A growing emphasis on sustainability has prompted companies to develop refrigerants with lower GWP, as well as systems that increase energy efficiency.



### **Technological Advancements**

- Innovations in refrigerant blends, system designs, and energy-efficient technologies are propelling industry growth. For instance, refrigerants like R-32, HFO-1234yf, and CO2 are gaining traction due to their lower environmental impact.
- Circular Economy: There is also an increasing focus on recycling and reclaiming refrigerants to reduce waste and improve sustainability across the supply chain.



### Challenges

- Regulatory Compliance: Keeping up with ever-evolving environmental and safety regulations across different markets is a significant challenge.
- Sourcing Raw Materials: The production of refrigerants requires specific chemicals, which are subject to supply and price fluctuations.
- Safety Concerns: Some refrigerants can be hazardous if not handled correctly, which makes worker training and safety protocols a key focus.
- Transition to Low-GWP Solutions: As the industry moves toward lower-GWP refrigerants, there are challenges in ensuring compatibility with existing systems, as well as concerns regarding the cost and performance of new alternatives.



### **Company's Role and Competitive Advantage**

- A company in the refrigerant industry may focus on specific aspects such as:
- Manufacturing and Supply Chain: Producing refrigerants in large volumes, ensuring high purity, and distributing them globally.
- Innovation: Developing environmentally friendly refrigerants or enhancing refrigerant blends to cater to both regulatory requirements and market needs.
- Customer Service and Support: Offering installation, maintenance, and recycling services, particularly in the HVAC and industrial refrigeration sectors.
- energy-efficient systems to support growing environmental demands. understanding of global regulatory trends, sustainability initiatives, and
- R&D: Leading research into developing next-generation refrigerants and • Competitive advantage can stem from technological expertise, a strong customer-centric services.



### **Market Outlook**

• The refrigerant industry is expected to continue growing, driven by the increasing demand for refrigeration systems in emerging markets and the global transition to more eco-friendly refrigerant options. This growth is tempered by regulatory challenges and evolving environmental standards. The market will likely see further consolidation, technological innovation, and investment in green solutions.

# SAW GROUP OF COMPANIES

### XTREME COOL

### RAYS ELECTRONICS

#### • S.A.K. INDUSTRIES

#### COOL CORPORATION

#### • ATEE & CO



# SAW GROUP OF COMPANIES



#### Mr. Shaikh Abdul Wajid

President/Chairman

#### Mr. Muhammad Atyab Shaikh

Chief Executive Officer (CEO)

#### Mr. Muhammad Ali Shaikh

Chief Operating Officer (COO)



## Our Team

#### Mr. Muhammad Rafiq Jhangra

Head of Audit and Compliances

#### Mr. Muhammad Sumair Khan

**Chief Financial Officer** 

#### Mr. Masood Alam

**Country Manager Sales** 

#### **Mr. Salik Hashmat**

Manager HR and Administration

## BRANCHES



#### **LAHORE BRANCH**

21-Temple Road, Near Ramzan Ali Hospital, Lahore, Punjab, Pakistan 92 (42) 37310237, 37310238

# SALEPOINTS & WAREHOUSES

Plot no. 5, Survey no. 640, Memon Goth, Malir Gadap Town, Karachi



#### **Memon Goth Branch Address**

#### **Mehran Town Branch Address**

Plot no. C6, Sector 6E, Mehran Town, Korangi, Karachi.

## Membership

ASHRAE

- **ASHRAE**





#### Karachi Chamber of Commerce

#### Korangi Assoication of Trade and Industry

### • AMERICAN SOCIETY OF HEATING, **REFRIGERATING AND AIR CONDITIONING ENGINEERS, INC.**

## Certificates

**ASHRAE INDUSTRY** 



## PU TECH ASIA 2017 KARACHI CHAMBER OF PAKISTAN

### **INTERCERT-ISO 14001:2015**

### **INTERCERT-ISO 45001:2018**

### INTERCERT-ISO 9001:2015

Karachi Chamber of Commerce

























Phone # 021-35061211-3

### Korangi Association of

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First Floor, S.M. Muneer Aiwa Plot No. ST-4/2, Sector 23, Korangi Industr

Membership No. 1611

200778

Receipt No.

Memb

This is to certify that M/s. S.A.K. Industrie

has renewed the membership of Korang 1st April, 2024

starting from \_\_\_\_\_

This certificate is signed by President and April, 2024

day of \_\_\_\_

Syed Johar Ali Qandha

President

Trade & In	ndustrv	TION OF FO
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Member# 6302601

#### **Membership Certificate**

Shaping Tomorrow's **Built Environment Today** 

This is to certify Mr Muhammad Ali Shaikh, Eng

has been granted the grade of

Appliliate

Incorporated New York, 1895

and is entitled to all the rights and privileges as provided by the Constitution and Bylaws of the Society

As a member of ASHRAE Society I comply with the ASHRAE code of Ethics (www.ASHRAE.org/codeofethics).

President TIMOTHY G. WE





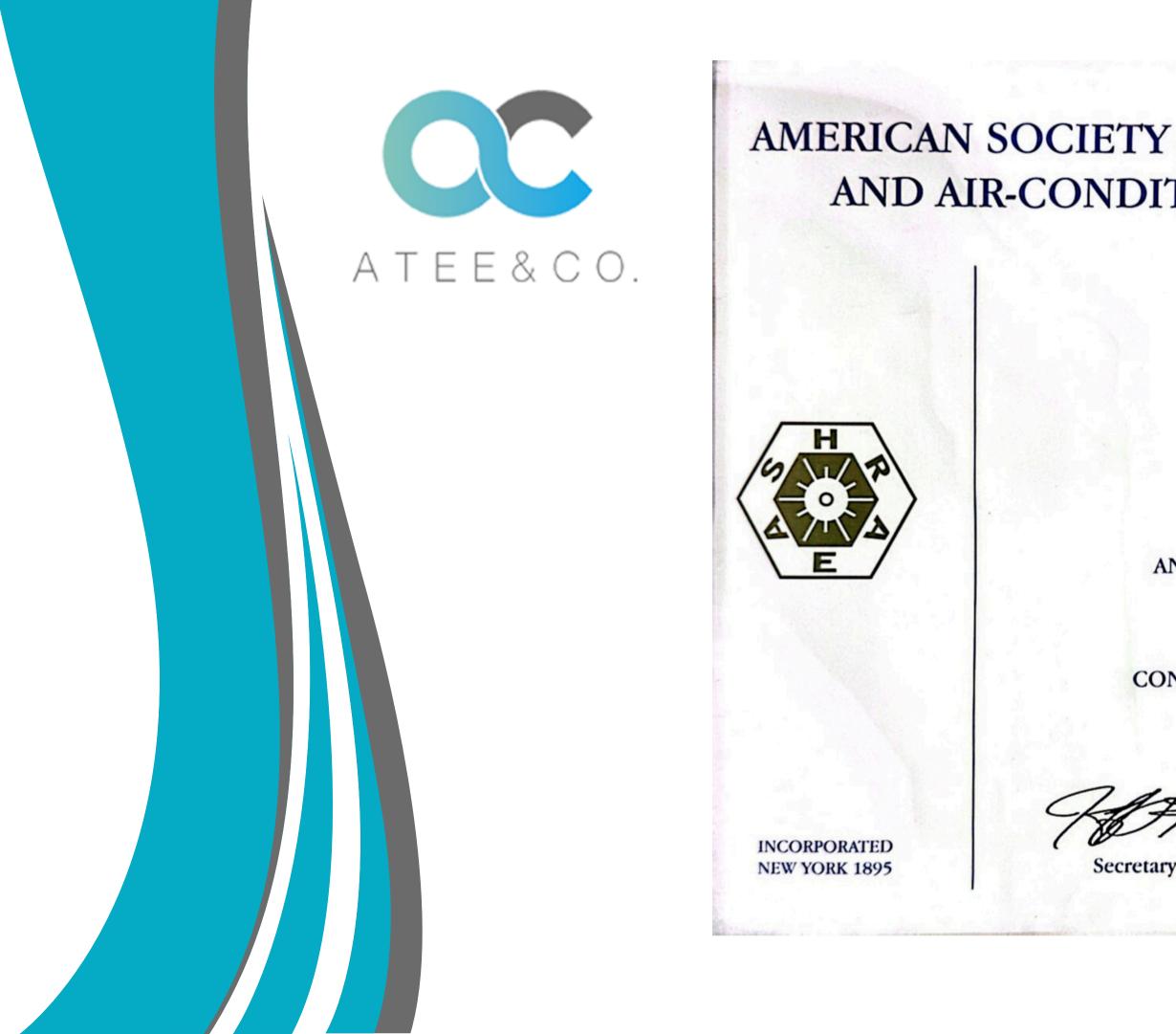
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Instructor Dr. Grazyna Mitchener UK





### AMERICAN SOCIETY OF HEATING, REFRIGERATING AND AIR-CONDITIONING ENGINEERS, INC.

### THIS IS TO CERTIFY THAT Abdul III Sheikh HAS BEEN GRANTED THE GRADE OF Associate Member

AND IS ENTITLED TO ALL THE RIGHTS AND

#### PRIVILEGES AS PROVIDED BY THE

CONSTITUTION AND BYLAWS OF THE SOCIETY

December, 2004

forald Q. Vallant

President

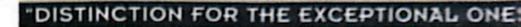


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WHO'S WHO PAKISTAN RECOGNITION OF ACHIEVEMENT AWARD

An International Franchise of WHO'S WHO GLOBAL INC.

KISTAN

#### Minning Confirmation

#### Congratulations! SHAIKH ABDUL WAJID

Chief Executive Officer - Atee & Co.

Based on the reference value of your notable achievements in the field of

HVACR SERVICES

Your nomination has been finalized by the National Council of WHO'S WHO Pakistan for the inclusion in the forthcoming globally recognized honour of

#### WHO'S WHO PAKISTAN 2018

RECOGNITION OF ACHIEVEMENT AWARDS

Inclusion in the Hall of Fame'of WHO'S WHO Global is a sign of true success and indeed is a testament of your hard work and dedication that you have earned a place in this internationally recognized platform. You should be proud of your achievements.

We feel pleasure to extend our congratulations to you and hereby issue this official winning confirmation on this 24th Day of December 2018.

We wish you every success for future endeavors and salute the commitment that you have demonstrated in ceasing your professional services and making it a reality.



Guido Hellmich Director General - South Asia WHO'S WHO GLOBAL



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INTERCERT hereby certifies that the Environmental Management System of

#### ATEE & CO

Plot # C4 & C5, Sector # 6-E, Korangi, Karachi, Pakistan

Has been successfully assessed as per the requirements of

#### ISO 14001:2015

For the scope of

Reselling and Distributor of Refrigerant Gases.

Initial Certification Date Certificate Issue Date Certificate Validity Date : March 04, 2024 : March 04, 2024 : March 03, 2025

\* The certification cycle is three years from the certificate issue date.

#### Registration Number: IC-EM-2403018



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Issued on behalf of InterCert Head - Certifications







INTERCERT hereby certifies that the Occupational Health & Safety Management System of

#### ATEE & CO

Plot # C4 & C5, Sector # 6-E, Korangi, Karachi, Pakistan

Has been successfully assessed as per the requirements of

#### ISO 45001:2018

For the scope of

Reselling and Distributor of Refrigerant Gases.

Initial Certification Date: March 04, 2024Certificate Issue Date: March 04, 2024Certificate Validity Date: March 03, 2025

\* The certification cycle is three years from the certificate issue date. **Registration Number: IC-OS-2403019** 



Issued on behalf of InterCert Head - Certifications







INTERCERT hereby certifies that the Quality Management System of

#### ATEE & CO

Plot # C4 & C5, Sector # 6-E, Korangi, Karachi, Pakistan

Has been successfully assessed as per the requirements of

#### ISO 9001:2015

For the scope of

Reselling and Distributor of Refrigerant Gases.

Initial Certification Date
Certificate Issue Date
Certificate Validity Date

: March 04, 2024 : March 04, 2024 : March 03, 2025

\* The certification cycle is three years from the certificate issue date.

#### Registration Number: IC-QM-2403017



Issued on behalf of InterCert Head - Certifications







INTERCERT hereby certifies that the Quality Management System of

#### S.A.K Industries

C6 sector 6 MT, Korangi Industrial Area, Karachi Pakistan

Has been successfully assessed as per the requirements of

#### ISO 9001:2015

For the scope of

Manufacturers of HVAC Accessories and Products.

Initial Certification Date	
Certificate Issue Date	
Certificate Validity Date	

: March 04, 2024 : March 04, 2024 : March 03, 2025

\* The certification cycle is three years from the certificate issue date.

Registration Number: IC-QM-2403027



Issued on behalf of InterCert Head - Certifications







INTERCERT hereby certifies that the Environmental Management System of

#### S.A.K Industries

C6 sector 6 MT, Korangi Industrial Area, Karachi Pakistan

Has been successfully assessed as per the requirements of

ISO 14001:2015

For the scope of

Manufacturers of HVAC Accessories and Products.

Initial Certification Date Certificate Issue Date Certificate Validity Date March 04, 2024
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\* The certification cycle is three years from the certificate issue date.

Registration Number: IC-EM-2403028



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Issued on behalf of InterCert Head - Certifications





### 11240 Serial No.B 1123911 MEMBERSHIP CERTIFICATE

of Chamber PAKISTAN.PLASTIC MANUFACTURERS ASSOCIATION
9/B2,-Estate Avenue, Metro-Chowrangi, S.I.T.E., Karachi
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bal Road, PECHS, Karachi
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Signature of Secretary General Association
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# **Our Offered**

**Xtreme Brazing** 

Xtreme Flex

**Xtreme Split Valve** 

**Xtreme Insulation AC Kit** 

**Xtreme Water Dispenser** 



# **Our Offered**

# BRANDS

## **Distributors Of Arkema France in Pakistan**







# ATEE&CO.



# BRANDS













NATIONAL REFRIGERANTS, INC.



## **Contact Us**



#### Phone

+92-21-34541738, 34543916, 3451112, 34556531, 34542304



**Fax** 92-21-34553922



Mail <u>ateeco@hotmail.com</u>, info@ateeandco.com



Website www.ateeandco.com



Address - Head Office

Plot # 866-C-2, Commercial Area, Off Allama Iqbal Road, P.E.C.H.S., Karachi, Pakistan (All G + 3 Floors)

#### **Address - Branch Office**

21-Temple Road, Near Ramzan Ali Hospital, Lahore, Punjab Phone: +92-42-37310237, 37310238

